



BARLAY LAW GROUP LLC

ESTATE PLANNING | REAL ESTATE | BUSINESS

GUIDING CLIENTS IN PROTECTING THEIR MOST IMPORTANT ASSETS: FAMILY, PROPERTY & BUSINESS

HOW TO CHOOSE A QUALIFIED ESTATE PLANNING ATTORNEY

1. Choose an estate planning, elder law, and asset protection attorney. Other attorneys simply don't have the knowledge, skill, judgment or experience to plan your estate properly.
2. Choose a lawyer who earns at least 50% of his law practice revenue from estate planning. If you go to a lawyer who receives less than this amount, you won't get an expert.
3. Choose an attorney who wants to help you avoid unnecessary administration costs by avoid probate, as appropriate. Some estate planning attorneys earn their livings from probate, make sure that the attorney discusses the pros and cons of probate for your particular situation and does not just blindly steer you to avoid probate.
4. Choose an attorney you trust. Nothing is more important in a lawyer/client relationship than having a lawyer you trust.
5. Choose an attorney who provides excellent service. Anything less is not acceptable.
6. Choose an attorney who will answer all of your questions. You won't make good decisions if your questions remain unanswered.
7. Choose an attorney who will return your phone calls quickly. You should never hire a lawyer who won't respond promptly to your needs.
8. Choose an attorney who has roots in the community. This attorney cares about his reputation and is more likely to be available in the future when you need help.
9. Choose an attorney who is a respected source of information – one who has dedicated his practice to helping people understand their asset protection, elder law, and estate planning alternatives.
10. Choose an attorney who charges fair fees. If the fee is too low, the attorney may be leaving something out. And if the fee is sky high, the lawyer may be overcharging you.
11. Choose an attorney who provides free telephone consultations. You never know when something might come up.
12. Choose an attorney who offers free initial consultations. Shouldn't you be able to talk with the lawyer for free before you decide whether to hire him?

Also, ask specific questions about your estate and your objectives, such as: How can I reduce estate taxes? How can I provide for children from a prior marriage? How can I leave money for my child's education?